

The RecordMax Companies Build Upon Track Record in 2012 in Planning for Continued Growth in 2013

December 31st, 2012 –New Orleans, Louisiana; Mobile, Alabama; Chattanooga, Tennessee

As we transition from 2012 to 2013, it's a nice opportunity to look back and review some of the events that have occurred over the last twelve months at **RecordMax USA** and how that might impact our customers, team members, affiliates and partners in the coming year.

On the people side, there have been a few changes...most notably in our digital space; with new staff in the continued expansion of Gulf Coast imaging services. Adele Labrador and Kristin Comardelle joined our Service Bureau team with Kory Billiot returning to the Customer Service team in **RecordMax New Orleans**. We also added several high-speed workstations...one that accompanies a new Kodak mid-range scanner with Kodak Capture Pro software and another for indexing of scanned documents. We expect imaging services in 2013 to more than double in total volume; building upon similar growth in recent years.

Other upgrades to our operations include new shelving system installations in both **RecordMax Mobile** and **RecordMax USA Chattanooga** in the 4th Quarter of 2012 as well as upgrades to our overall business systems infrastructure via more server capacity, more redundancy and faster line speeds.

The timing of improvements in our business systems environment along with the growth in imaging capabilities works out well for several new healthcare customers and for several new major scanning projects in the legal field and in the manufacturing sector. If you haven't met with Barbara Cooper, our Certified Document Imaging Architect that manages Digital Services for **RecordMax USA**, you're missing out. Contact Barbara anytime for anywhere from casual advice to detailed project analysis at bcooper@recordmax.com.

Lastly, **RecordMax** ownership has kept busy within both the information management industry and in assuring long term solutions for our customers. Company President Jim Teske completed his 2012 term leading global industry association PRISM International, with visits to numerous countries and facilities, with a focus on learning how to bring even more value to our customers. And CEO Bob Lloyd, through affiliate Storage Park Properties, completed acquisition of the 82,000 sq ft business campus where **RecordMax New Orleans** operations reside.

We feel fortunate for the rewards of the past twelve months and are optimistic about continued growth and mutual opportunities in the future. Thanks to all for a great year!

About The RecordMax Companies

RecordMax is a proven leader in providing secure information storage, retrieval, imaging, shredding and data protection services to law firms, hospitals, businesses, government entities or other professional organizations. The resources & experience of our management team combined with hiring the best possible staff assures confidence, consistency & quality across a growing customer community in the Southeast United States.

RecordMax stands ready to be a trusted part of your information mgmt team and deliver on our promises. You'll be glad you chose the facilities, people, business ethics, high standards and proven track record available at **RecordMax!**

Professional Information Storage, Data Protection, Document Imaging & Shredding